

**REAL TIME RESULTS**

# Thirdfort hires quickly with Tempo

Growing with speed, Thirdfort is bringing the house buying process into the 21st century. The company connects solicitors and conveyancers with clients through an app, enabling ID checks to happen in a matter of minutes – say goodbye to long, manual processes forever.

**HIRES**

**TIME TO HIRE**

**COST PER HIRE**


LESS THAN AGENCIES

**CHALLENGE**

As a fast-growing startup, Thirdfort has had to make new hires quickly, with minimal resources to source candidates. Each hiring manager recruits for their own roles within the business and finding the time to identify the right people can be challenging. Some roles experience a huge influx of applications, especially given the current climate, and without an initial screening, it's impossible to discern up front whether the applicants are a good fit for the company.

“What is most important to us is finding candidates that are enthusiastic about our company and align with our values.” - **ADAM GIBSON, MANAGER OF CLIENT SUCCESS**

**SOLUTION**

Thirdfort turned to Tempo for their hiring needs across customer support, customer success and sales. “Tempo works hard to make sure that all candidates we speak to are aligned with our mission and are genuinely excited at the prospect of joining a high growth startup that is changing an industry. Having such a broad range of candidates from graduates right up to senior candidates within a single platform is great.” says Adam Gibson, Manager of Client Success at Thirdfort’s Manchester office. Tempo’s platform instantly matches Thirdfort’s roles to relevant candidates so they can cut out the most time-consuming part of the process.

“We now have access to top quality candidates that have been screened and matched to our roles based on their skill set and experience. It has been a huge time saver for us.”

**RESULT**

Tempo enables Thirdfort to shortlist and interview candidates almost immediately after the roles have been made live. Since working together, Thirdfort has made 4 hires through Tempo, with an average time to hire of just one week. “Tempo allows us to focus on our day jobs and makes sure hiring doesn’t become a distraction. The team is easy to work with and know the type of candidate we are looking for, so no time is wasted reviewing irrelevant profiles. Our cost per hire in some cases has been 50% less than an agency would have cost us.” says Adam.

“Tempo offered a very simple solution to what can be a very painful process.”

**TEMPO**

WWW.HEYTEMPO.COM